



To our valued retailers,

Jim Butler and I are delighted to share that United Pacific Pet has joined the Pet Food Experts family, effective May 3, 2021.

When Michael Baker approached us a number of years ago, we immediately saw the opportunities and benefits in coming together. Today's announcement enables us to broadly expand our capabilities to support the ever-changing and fast-growing needs of your business.

As a leading national distributor of pet food and supplies for over 80 years, PFX will unlock short-term and long-term growth for your business by providing access to a select portfolio of high-performing brands, industry-leading fill rates, and superior customer service. Like us, they work hard and like to have fun.

Founded in 1936, Pet Food Experts has grown to be a relationship-driven service innovator with deep industry and retail expertise. They are committed to putting people and relationships at the forefront and have a relentless dedication to the long-term success of individuals, businesses, and the overall sustainability of the independent pet space, as we have over the last 100 years.

We are grateful to all of the retailers, suppliers and employees who have given us the opportunity to grow our business over the years. You have enabled us to take our business to the next level while remaining part of an independently-owned family business.

While we will have new owners, the same management team will remain, including me, to work alongside the Pet Food Experts team, to make this transition successful for everyone. We have valued your partnership over the years and remain committed to ensuring a future filled with incremental growth for all of us!

Warm regards,
Maureen Costello